D BLOCKCHAIN SOLUTIONS A DIVERSIFIED TECHNOLOGY COMPANY

PRESENTATION FOR



Developing Blockchain Solutions and Software Tools to Analyze Blockchain Transactions 10:30am to 12:00, May 23, 2019

PRESENTATION FOR



Two Part Presentation w/bonus Developing Blockchain Solutions: Wazabi 1) Software Tools to Analyze Blockchain Transactions: 2) Walletscore and Blockseer 3) Bonus: Unraveling CPAB Guidance on Crypto Audits

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Overview

COMPANY: DMG Blockchain Solutions Inc., a corporation organized under the laws of British Columbia (the "Company"). FOUNDED: SEPTEMBER 2016 HEAD OFFICE: VANCOUVER, BC TEAM: 20+ COUNTRY: CANADA SYMBOL: TSX-V: DMGI, DMGGF:OTC US, FRANKFURT:6AX

BLOCKCHAIN SOLUTIONS

DIVERSIFIED TECHNOLOGY COMPANY

[~]

THE

HOSTING CRYPTO MINERS

MAAS (MINING AS A SERVICE)

BLOCKCHAIN ANALYTICS/ FORENSICS



ENTERPRISE BLOCKCHAIN PLATFORMS

DMG Products & Services

DMG

BL&CKSEER

CRYPTO HOSTING BLOCKCHAIN ANALYTICS & AUDITS Walletscore

RISK REPORT

🕑 Wazabi

SUPPLY CHAIN MANAGEMENT

DMG BLOCKCHAIN SOLUTIONS 7

Key Management







Dan Reitzik is a successful entrepreneur having built companies at the forefront of societal change. These include Digital Youth Network, a teen focused wireless community, which was a joint venture between Rogers Wireless, Canada's largest mobile phone network and Universal Music, the world's largest record label. Dan was instrumental in raising over \$35M for DMG Blockchain Solutions in 2017.

Sheldon Bennett COO & Director

Sheldon Bennett has over 20 years of management experience leading international companies including PwC, Ernst & Young, Baker & McKenzie, Cisco Systems and Fonterra CIS. For the past three years Sheldon led Bitfury's Canadian mining operations, where he was responsible for the setup and development of industrial bitcoin mining operations, including government relations, power optimization with Canadian utilities, and the engineering and development of mining operations.



Steven Eliscu EVP Corporate Development

Steven Eliscu leads the corporate development efforts at DMG. He was most recently Head of Finance at Bitfury, a leading blockchain technology company. Prior to Bitfury, Steve was an equity research analyst at UBS for nine years, during which he covered semiconductor companies with an aggregate market cap in excess of \$200 billion. He has also worked in executive marketing and business development roles in the semiconductor and network equipment sectors. Steve has an MBA from the University of Chicago Booth School of Business and a BS in Computer Engineering from Rensselaer Polytechnic Institute with subsequent engineering coursework at Stanford.



Danny Yang CTO

Danny Yang has founded several companies innovating on blockchain and artificial intelligence. He is the CEO of Blockseer, a blockchain analytics company that specializes in data analysis and anti-money laundering (AML) for digital currencies. Previously, Danny founded Maicoin, a cryptocurrency services platform that included wallet, exchange, and merchant services. Danny also founded ScoreData and Seravia, both data science companies, and before that was an early employee at Like.com, a computer vision company later acquired by Google. Danny has a BA in Chemistry and Physics from Harvard, and a PhD in Computer Science from Stanford.

Two Part Presentation w/bonus1) Developing Blockchain Solutions: Wazabi

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Wazabi

PRESENTATION FOR



Wazabi

The regulated products industry's first global supply chain platform

IN PARTNERSHIP WITH



INTRODUCING 🙌 Wazabi

Precedent Setting Industry Solutions

	T T



IBM Blockchain World Wire











Problem

Fragmented technology that isn't interoperable.

• Inefficient regulatory compliance

 Due to lack of insight and traceability in the current supply chain, handling a product recall quickly and minimizing risk to the public is one of the biggest challenges facing the industry.

6 days, 18 hours, and 26 minutes to just a matter of seconds

Is how much time IBM Food Trust cut trace time to.



What is Wazabi?

Wazabi connects the entire cannabis ecosystem using artificial intelligence, blockchain and big data.



Value Proposition





Increase operational efficiencies via automated regulatory reporting and improved supply chain management



Access product information and provenance through a certified label

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l	

Demand Forecasting & Inventory Management

Allows for increased precision on forecasting with AI for fulfillment, reordering and shortage elimination



Quickly execute accurate and rapid recalls with substantial cost savings and brand protection



Market Intelligence

Collection and analysis of industry wide data

\sim	Government
nnn	
	Compliance

Streamlined and automated record-keeping compliant with Health Canada requirements



Wazabi Marketplace

A Cannabis exchange and settlement platform







🙀 Wazabi



Abel Jordan

Dashboard Inbox (5) Transactions

Trace

Admin Settings

2019/01/25, 9:32 AM

2019/01/24, 6:42 PM

2019/01/24, 4:32 PM

2019/01/22, 10:11 AM

2019/01/22, 9:06 AM

Total Items: 11324

B01234510008

B01234510124

B01234510023

B01234510124

B01234510007

Tı	ransactions	5				search by status, e	entity, bat	ch or lot number	(
_	All	Registered	Tested	Accepte	d	In Transit	Delive	red	Sold
	Date	Batch Number	Lo	ot Number	Status	Registered By		Entity	
	2019/02/11, 4:32 PN	B01234510004	L	01234567897	• Failed Testing	Marleah Eaglestor	1	Testing Lab 12496	0
	2019/02/10, 9:37 AM	B01234510005	L	01234567896	Delayed	Yahiro Ayuko		MedEX Courier AE	3CD
	2019/02/07, 4:32 PN	B01234510005	L	01234567894	• Delayed	Pol Soria		Licensed Producer	1234
	2019/02/08, 4:32 PN	B01234510006	L	01234567843	• Warning	Ivan Morais		MedEX Courier AE	3CD
	2019/02/07, 4:32 PN	B01234510006	L	01234567809	• Tested	Nombeko Mabano	dla	Warehouse	
	2019/02/06, 4:32 PN	B01234510006	L	01234567812	In Transit	Tan Wuhan		Provinicial Wholes	aler 3
	2019/02/05, 4:32 PN	B01234510010	L	01234567809	• Tested	Kwak Seong-Min		Licensed Producer	r 1234
	2019/02/05, 4:32 PN	B01234510010	L	01234567809	Delivered	Elwin Sharvill		Provinicial Wholes	aler 4
	2019/02/03, 4:32 PN	B01234510009	L	01234567887	• Delivered	Jontray Arnold		Provinicial Wholes	aler 1
	2019/01/29, 4:32 PN	B01234510008	L	01234567823	In Transit	Leelah Leatherbar	row	MedEX Courier AE	3CD
	2019/01/27, 4:32 PN	B01234510023	L	01234567809	• Delivered	Shirai Subaru		Provinicial Wholes	aler 1
	2019/01/27, 4:32 PN	B01234510023	L	01234567865	Sold	Mathijn Agter		Retailer 1234	
	2019/01/26, 4:32 PN	B01234510008	L	01234567823	• In Transit	Hirini Hakopa		MedEX Courier AB	3CD
	2019/01/26, 2:32 AN	B01234510008	L	01234567834	• Tested	Nembo Lukeni		Licensed Producer	r 1234

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L01234567098

L01234567098

L01234567097

L01235678234

Tested

Sold

Accepted

Registered

Registered

Rows per page: 19 💌

Marleah Eagleston

Kwak Seong-Min

Jontray Arnold

Ivan Morais

Ivan Morais

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Licensed Producer 1234 Provinicial Wholesaler 2

Licensed Producer 1234

Licensed Producer 1234

Retailer 1234



Province	Purchases	Weight	Dollars	Medical	Recreational	
Ontario 🔺						
Toronto	840 048	1280kg	3 435 321	32%	68%	
Hamilton	924 158	980kg	2 535 321	67%	32%	
York	840 048	756kg	1 324 662	53%	47%	
Waterloo	840 048	678kg	1 094 624	60%	40%	
Ottawa	605 093	603kg	968 384	47%	53%	
Sudbury	652 123	542kg	609 602	83%	27%	
Peel	759 728	510kg	559 023	90%	30%	
Niagara	356 024	435kg	504 021	20%	80%	
Halton	320 768	410kg	475 234	34%	66%	
Haldimand	201 093	231kg	300 132	28%	72%	
Total Items: 13				Rows per page: 19 🔻	1-5 of 13 <	>

Key Highlights



Partnership with IBM, the world's leading systems integrator



First mover advantage with a highly scalable and secure platform



Worldclass AI, Data Science and Blockchain leadership team



Connecting the \$100B+ Cannabis global market



Access to IP, revenue share and to critical data



Collaborating with IBM and using Food Trust derisks development

Achievements to Date

January 2019	March 2019	April 2019
Wazabi 1.0 Track and Trace, Recall, Certified Wazabi Product 4 APIs developed Completion of Testnet	Wazabi 1.1 Release of additional LP features Onboarding strategy Integration of application with select LPs Release of Test Lab Application Integration of application with 1 Test Lab	Wazabi MVP



Thank You

Two Part Presentation w/bonus
2) Software Tools to Analyze Blockchain Transactions:
Walletscore and Blockseer

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Crypto Money Laundering is Rapidly Worsening

• Money laundered through crypto is expected to grow 6x YoY to \$1.5 billion in 2018



• Resulting in slower acceptance of crypto within the mainstream financial services ecosystem without clear methods of combatance

Market Requirements to Combat Laundering

- Coverage and accuracy of identified entities including names and country of origin
- Privacy for GDPR compliance and confidentiality of monitored addresses/SAR filings
- Real-time transaction monitoring (KYT) and suspicious activity detection
- Data platform for historical analysis
- Tunability of risk criteria
- Streamlined regulatory reporting/SAR generation
- Support for multiple cryptocurrencies



Is it Anonymous?

- The Distributed network leaves clues for us to follow to find the user who initiates a transaction.
- When a bitcoin is transacted, a wallet address is used on a software platform like a phone or computer.
- A computer or a proxy (depending on the wallet in use) is a node on the Blockchain.
- If someone was able to determine which node was the first to broadcast that transaction, they would have some idea of the location of the user who initiated the transaction.



What We Do in Analytics



Gather

Key Data











Deliver Meaningful Results

Differentiation



- DMG has 5 years-worth of BTC coverage; over 99% of all BTC addresses are within 4 transactors of wallets we have identified
- This is largely based on DMG's use of proprietary ML algorithms and the quality of its off-chain data, which are applicable across currencies

KYT Tool Suite Implementation

Advanced AI/ML address clustering and labeling

- State-of-the-art encoding of topological patterns to identify suspicious activity
- Neural Network modeling of Change Addresses to extend entity coverage
- Natural Language Processing applied to crawled data to glean new address labels
- Network flow calculations to understand the propagation of tainted currency throughout the blockchain
- Ongoing deposits/withdrawals into exchanges and services to refresh entity coverage
- Expert design of efficient ETLs for rapid execution of routine jobs and ad hoc analyses
- Combination of on-prem and cloud components



AI Talent Powerhouse



DMG-US provides leading cryptocurrency forensics and proprietary risk scoring for AML compliance.

Through its blockchain and data analytics expertise, DMG-US is uniquely able to offer class-leading enterprise solutions with a natural convergence of **Blockchain** and **Al** technologies; data and algorithms are its assets. The DMG-US Data Science and Engineering team is stacked with PhDs and Masters from Harvard, Stanford, Carnegie Mellon, Williams, Columbia, and Brown, who have:

- successfully launched companies
- been granted patents for novel IP
- established new practices in the relationship between DS, Product, and Engineering.



Walletscore

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What is Walletscore

- Walletscore measures a wallet's propensity to engage in criminal or suspicious activity.
- Walletscore is a tool, accessible through either the website or API, that measures a wallet's history of enabling criminal or suspicious activity.
- 99.9% of all wallets are within three transactional hops of a wallet we can say something definitive about.

How do we get the Data?

- Creating accounts at crypto sites (e.g., exchanges and gambling sites), arranging transactions between them, and recording the deposit and withdrawal addresses
- Perusing Bitcoin forums
- Collaborating with investigators and trusted partners
- Conducting manual research on the dark web
- Launching web crawlers to gather labels from sites with structured address labels
- Taking note of heists and notable events posted on news sites and social media
- Launching campaigns for globally distributed workforces to post labeled address screenshots, which are then confirmed/rewarded with small deposits

Walletscore Report

Your use of this service is governed by Walletscore Site Terms of Use. By supplying an address or reviewing the sample reports, you are agreeing to these Terms.

EXAMPLE ADDRESSES:

17K7j5KHFuDbpNtWyztV5wFbUA5DHfM9Hr

Wallet Risk Rating: High Risk Address: 17K7j5KHFuDbpNtWyztV5wFbUA5DHfM9Hr

It has a risk rating of High Risk since the proportion of tainted funds passing through its wallet is greater than 38% of all other addresses that also carry some amount of risk.

Wallet has a balance Total funds received by address: 0.046 BTC

First transaction: Mon, 24 Jul 2017 14:24:30 GMT Latest transaction: Mon. 24 Jul 2017 14:26:51 GMT Total transactions: 2

0 BTC

Raw Data

balance: 0 address: "1GEhfbjbUaCVYBa6Av6zwRgnwkrg9vNozE" num_txns: 2 last_time: 1393805712 first time: 1385836368 total_received: 540.17952145 risk_score: 1 risk_rating: "Highest Risk" risk_profile: [category: "heist"

distance: 1

Walletscore Dashboard



Sample Transaction



Wallet Risk Rating: Highest Risk Address: 17K7j5KHFuDbpNtWyztV5wFbUA5DHfM9Hr

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BLOCKSEER

BLQCKSEER

- Blockseer.com is an analytics tool that enables tracking of cryptocurrencies and transactions on both the Bitcoin and Ethereum blockchains.
- This technology is currently used by the FBI, IRS, various crypto exchanges, and other law enforcement agencies and industry participants.
- User interaction and labelling, together with our proprietary artificial intelligence algorithms, are how Blockseer has become an essential blockchain investigative tool. With more than 8,000 users/contributors over the past 5 years its core data was built for users by users!

SELECT CUSTOMERS



BL@CKSEER

Data Collection

And the transmission of tr	
zc3NDS0sDTwtebkAW%2BlmuTgAAAA%3D&i=-99994g=fbd45cd914a0a5f164d2a132f9ce9bad&uf=0" alt="Let selling experts sell for you - Try eBay Valet	
now" target="_top"> <img alt="Let selling experts sell for</td><td></td></tr><tr><td>you = Try eBay Valet now" border="0" src="http://rtm.ebaystatic.com/0/RTMS/Image/00755ValetEm_Arec-v2.jpg"/> <1== 1463081270832 =-> <li class="frame hide" data-placement-id="20039" sp="p2057337.m3588.16308">	
sp="p2057337,m3588,16309" data-placement-id="20040" class="frame hide"> sp="p2057337,m3588,16310" data-placement-id="20040" class="frame hide">	
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id	address	first_time	last_time	num_txns	total_received	final_balance	first_tx_id
1	1A1zP1eP50Gefi2DMPTfTL5SLmv7DivfNa	1231006505	1463589078	1050	6630549157	6630549157	1
1 2	12c6DSiU4Rg3P4ZxziKxzrL5LmMBrzirJX	1231469665	1463093765	41	5003770297	5003770297	2
i 3	1HLoD9E4SDFFPDiYfNYnkBL085Y51J3Zb1	1231469744	1462229100	14	5000976725	5000976725	3
4	1FvzCLoTPGANNjWoUo6jUGuAG3wg1w4YjR	1231470173	1462229100	5	5000530000	5000530000	4
5	15ubicBBWFnvoZLT7G1U2qxjRaKJPdkDMG	1231470988	1462229100	5	5000560000	5000560000	5
6	1JfbZRwdDHKZmuiZgYArJZhcuuzuw2HuMu	1231471428	1462229100	3	5000501000	5000501000	6
j 7	1GkQmKAmHtNfnD3LHhTkewJxKHVSta4m2a	1231471789	1231471789	1	5000000000	5000000000	7
8	16LoW7y83wtawMg5XmT4M3Q7EdjjUmenjM	1231472369	1349578541	2	5002000000	5002000000	8
9	1J6PYEzr4CUoGbnXrELyHszoTSz3wCsCaj	1231472743	1231472743	1	5000000000	5000000000	9
10	12cbQLTFMXRnSzktFkuoG3eHoMeFtpTu3S	1231473279	1463133714	35	19525527936	1825527936	10
11	15yN7NPEpu82sHhB6TzCW5z5aXoamiKeGy	1231473952	1438595784	2	5000010000	5000010000	11
12	1dyoBoF5vDmPCxwSsUZbbYhA5qjAfBTx9	1231474360	1231474360	1	5000000000	5000000000	12
13	1PYELM7jXHy5HhatbXGXfRpGrgMMxmpobu	1231474888	1231474888	1	5000000000	500000000	13
14	17abzUBJr7cnqfnxnmznn8W38s9f9EoXiq	1231475020	1231475020	1	5000000000	5000000000	14
15	1DMGtVnRrgZaji7C9noZS3a1QtoaAN2uRG	1231475589	1417890434	2	5000013367	5000013367	15
16	1CYG7y3fukVLdobqgUtbknwWKUZ5p1HVnV	1231562746	1408982878	2	5003577000	5003577000	16
17	16kktFTqsruEfPPphW4YgjktRF28iT8Dby	1231562758	1231562758	1	5000000000	5000000000	17
18	1LPBetDzQ3cYwqQepg4teFwR7FnR1TkMCM	1231563791	1231563791	1	5000000000	5000000000	18
19	1DJkjSqW9cX9XWdU71WX3Aw6s6Mk4C3TtN	1231564334	1456361405	2	5000003000	500003000	19
20	1P9VmZoqiic8d5ZUVZofrdtzXqtpbG9fop	1231564974	1231564974	1	5000000000	5000000000	20
21	15ubjFzmWVvj3TqcpJ1bSsb8joJ6gF6dZa	1231565995	1231565995	1	500000000	500000000	21
22	1Fi7o3BKMcT82NVtnMRNqsj8aE5CWbAo4z	1231566553	1231566553	1	5000000000	5000000000	22
23	1DmKBaveG8iQA7nTGpRQ1bf8cJ7zqSMCjJ	1231567467	1231567467	1	5000000000	5000000000	23
24	1AqC4PhwYf7QAyGBhThcyQCKHJyyyLyAwc	1231567611	1231567611	1	5000000000	5000000000	24
25	1JXLFv719ec3bzTXaSq7vqRFS634LErtJu	1231568277	1403533542	2	5000040693	5000040693	25
26	15VF3MsCzjHmFQ3wK3SMrTEBTmFY8zhJnU	1231568646	1231568646	1	5000000000	5000000000	26
27	1KDnp5D9sEUNGFY2z4JiKhwfbm7zqYp4Bz	1231570450	1231570450	1	5000000000	5000000000	27
28	1G43MvhzCqRz1ctsQUmgU4LgLuSVdfU557	1231570573	1231570573	1	5000000000	5000000000	28
29	18a3JX7ZZvu5CdaqY33RxzXB3ytEjspsGq	1231601457	1381919452	2	5025000000	5025000000	29
30	1GnYgH4V4kHdYEdHwAczRHXwqxdY7xars1	1231601503	1381437944	2	5300000000	5300000000	30
31	17x23dNjXJLzGMev6R63uyRhMWP1VHawKc	1231602122	1231602122	1	5000000000	5000000000	31
32	1PHB517JMEZCKvcjYSQXPb15oSK8DoJucS	1231602736	1231602736	1	5000000000	5000000000	32
33	1Bw7RG9a19SjCNszmXQZhBwe1gEj4Vb2JZ	1231603171	1231603171	1	5000000000	5000000000	33
34	1MKRkcXG7cUb83EGNjK5TSHcKgVjVMTou5	1231603939	1231603939	1	5000000000	5000000000	34
35	1BTsxjF9rXtFvUZ2UFditbeUpohGgKCxUt	1231604338	1231604338	1	5000000000	5000000000	35
36	16bo8EmUnLJAmtDNavgcs1BQ5rU4YcR9UC	1231605153	1231605153	1	5000000000	5000000000	36
37	1NHHWnZKTetjZZfAbVjTS9EHQafdH6xn8a	1231605789	1231605789	1	500000000	500000000	37
38	1DpJP16GXSht3hJ5DZDumKcwAFqQQVkffN	1231606762	1231606762	1	500000000	500000000	38
39	1DpSDwF12wX5ogkS2HXabT7iWtCkAqJD9k	1231607488	1231607488	1	500000000	500000000	39
40	1KzvBTUbdwNBXiTkzr1msFUtPf7Vu2zLiu	1231607511	1231607511	1	500000000	500000000	40

- Ability to easily import, categorize, and structure diverse data sets
- Source, crawl, parse, ETL, cleanse, and enrich data sets, both structured and unstructured
- Built one of the world's largest digital currency, blockchain, and related metadata data sets from our open web, deep web, and dark web crawling



Data Analytics / Artificial Intelligence

- Discover patterns and anomalies across multiple data sets
- Classifiers to automatically filter data
- Clustering
- Real-time monitoring



Bitfinex Theft

Insight and intelligence into what is happening with digital currencies and blockchains



Visualization

- Dashboards for Real Time Risk Monitoring and BI
- GUI for investigations





Link analysis tool

blockseer.com

BLOCKSEER

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Talloadton List

All

Export CSV Exp

Block Date V	Block Height 🔻	Net Balance Change	USD Amount	Fee	Tx Hash
09/01/2017 22:25	483045	-0.0005	\$ -2.37	0.0002	d965d51a3e02411700c38
09/01/2017 22:25	483045	0.0005	\$ 2.37	0.00059828	f6c68163d83bb686565cb
08/09/2017 06:42	479777	-0.10561526	\$-359.62	0.00125	a1b28fe7ed100a23e92b8
08/09/2017 06:42	479777	0.10561526	\$ 359.62	0.02654305	fd4574a7eef982c7730457
08/07/2017 17:12	479529	-0.0002	\$-0.64	0.00015	eed25f9d1d199a975b0a6
08/07/2017 16:50	479526	0.0002	\$ 0.64	0.00094391	eb8c40b50f5cd11d0892a
05/18/2017 15:36	466991	-0.0889625	\$ -157.78	0.00125	ea3e8067741a2b170b29
05/18/2017 14:52	466988	-0.01955674	\$ -34.69	0.00125	05d8d09008789c95d8da3
05/18/2017 14:52	466988	0.01955674	\$ 34.69	0.00705742	8561fc3ee18154a37d390
05/18/2017 14:36	466987	0.0889625	\$ 157.78	0.01058613	e8997a348cb1b4aa0cf26
05/12/2017 19:10	466088	-0.1107469	\$ -202.53	0.014	2c62936872ea7b0f4656a
05/12/2017 13:07	466045	0.1107469	\$ 202.53	0.00481392	cf165893db1a7fe57ac562

Analyzing the movement of Bitcoin

Spent	-1799168.08528953 BTC	
Balance	70.08088914 BTC	
First Seen	06/07/2014 23:00	
Latest Action	10/27/2017 17:53	
Transaction Count	49047	
		NUT IN THE NUT INTE NUT IN THE NU









In this example of a recent investigation, DMG's Blockseer was used to track stolen cryptocurrency from the \$500M NEM hack in Japan. The perpetrators attempted to "wash" the transactions using tumblers, mixers, and other technologies The wallets at the bottom are currently holding the stolen funds.



BONUS

Unraveling CPAB Guidance on Crypto Audits

PRESENTATION FOR



Key Crypto Auditing Issues

- 1. Asset Registry and Miner inventory review
- 2. Crypto Revenue ownership
 - a. Crypto wallet transactions and verification of full data (Walletscore)
 - b. testing crypto ownership rights and 3rd party transactions
- 3. Crypto Revenue Reasonability: Mining reasonability analysis vs network hash rate and associated crypto rewards
- 4. Asset Impairment Analysis: Equipment and mining operations (capital assets and fixed assets not just crypto miners)

1) Asset Registry

- 1. Focus on physical assets reported on Asset Registry and their associated accounting policy
 - a. Review looks long lived power assets versus short lived crypto mining assets to ensure they are recorded properly.
 - b. Review focuses on potential for asset impairment if amortization is not in line with useful life of crypto assets
- 2. Calculations are based on newly developing crypt 'norms' for assets that vary from traditional 'data center' amortization
- 3. Miner inventory reviews useful life of assets vs. registry

2) Crypto Revenue Ownership

- 1. Crypto Revenue ownership
 - a. Crypto wallet transactions and verification of full data (Walletscore)



2) Crypto Revenue Ownership

- 1. Crypto Revenue ownership
 - b. testing crypto ownership rights and 3rd party transactions



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BLOCKCHAIN ANALYTICS/FORENSICS

3) Crypto Revenue Reasonability

- **Reasonability Test:** How can an auditor best determine if claimed mined coins are consistent with the mining resources brought to bear?
 - $\circ~$ Corollary How can I best determined there has been no coin skimming?



Reasonability Test - Key Steps

- 1. **Track** key pool rewards and hash rate contribution data
- 2. **Summarize** into monthly summaries
- 3. **Compare** vs network or pool expectations of rewards for hash rate contribution should be within 3% of actual
- 4. If no hash rate data available, then compare vs equipment and/or power

Reasonability Test - Track Raw Data

• **Retrieve block rewards pool report** (i.e. report of blocks won by your pool, how much hash rate you contributed, reward you received)

 \circ This should be done on a weekly basis

• Key parameters - date, block reference, share of block payout, hash rate

blocknum	date_found	block_value	user_scoring_ghps
436847	11/1/2016 3:02	0.01088529	100116
436855	11/1/2016 4:56	0.03650137	331353
436890	11/1/2016 9:57	0.03437799	318459
436894	11/1/2016 10:28	0.03567634	319819
436897	11/1/2016 11:06	0.03621623	321836
436899	11/1/2016 11:09	0.03499141	322138
436903	11/1/2016 11:48	0.03600014	316651
436912	11/1/2016 13:28	0.03583311	314599
436921	11/1/2016 15:05	0.03598831	316047
436927	11/1/2016 15:22	0.03453867	319200
436947	11/1/2016 19:00	0.05352156	483971
437005	11/2/2016 8:37	0.05035777	474442
437024	11/2/2016 11:24	0.05107233	468359

Reasonability Test - Summarize

• Summarize Total Rewards and Average Hash Rate (PH/s)

Row Labels Sum of Amount Average of Hash Rate B 2016 Nov 12.74096272 0.431667975

Reasonability Test - Check vs Network

- Calculate Expected Network BTCs per Hash Rate based on total BTCs mined divided by average daily hash rate (keeping the hash rate units consistent in this case, PH/s = 29.61
- Multiply Expected BTCs/PH/s by Average Hash Rate of 0.43 PH/s less 2% pool fees
- Expected BTCs = 12.52, 1.7% below actual

Date	Total BTCs	Date H	ash Rate (PH/s)
1-Nov-16	1,878.9	11-1-16	1.815
2-Nov-16	1,742.0	11-2-16	1.677
3-Nov-16	2,016.7	11-3-16	1,967
4-Nov-16	1,534.3	11-4-16	1,462
5-Nov-16	1,912.1	11-5-16	1,886
6-Nov-16	1,984.3	11-6-16	1,949
7-Nov-16	1,916.3	11-7-16	1.848
8-Nov-16	2,201.8	11-8-16	2,139
9-Nov-16	1,921.2	11-9-16	1,861
10-Nov-16	2,182.3	11-10-16	2,126
11-Nov-16	2,110.2	11-11-16	2,063
12-Nov-16	2,165.9	11-12-16	2,126
13-Nov-16	1,838.2	11-13-16	1,810
14-Nov-16	2,229.4	11-14-16	2,177
15-Nov-16	2,031.5	11-15-16	1,975
16-Nov-16	2,217.2	11-16-16	2,177
17-Nov-16	2,076.5	11-17-16	2,013
18-Nov-16	1,933.5	11-18-16	2,073
19-Nov-16	1,847.1	11-19-16	1,989
20-Nov-16	1,673.7	11-20-16	1,807
21-Nov-16	1.833.0	11-21-16	1,961
22-Nov-16	1,776.5	11-22-16	1,877
23-Nov-16	1,946.5	11-23-16	2,059
24-Nov-16	2,162.2	11-24-16	2,297
25-Nov-16	2.038.1	11-25-16	2,129
26-Nov-16	2.015.1	11-26-16	2,157
27-Nov-16	1.881.2	11-27-16	2,017
28-Nov-16	2,159.6	11-28-16	2,297
29-Nov-16	1,965.0	11-29-16	2,115
30-Nov-16	1.874.6	11-30-16	1,989
Total BTCs	59,064,9	Nov 2016 Average	1,995
	,		Source: Blo

Row Labels	Sum of Amount Aver	age of Hash Rate	BTC/PH/s	Expected BTCs	
2016					
Nov	12.74096272	0.431667975	29.61073	12.52636492	

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Reasonability Test - Report for Full Year

- Perform the reasonability test over the full year
- Adjust partial months based on the number of active days per month
- A full year report should look like this:

Row Labels	Sum of Amount	Average of Hash Rate	BTC/PH/s	Expected BTCs	Actual BTCs
Jan	53.0465252	2.399581097	23.5457	55.36981144	53.0465252
Feb	54.7840868	2.822430169	17.8898	49.48285693	54.7840868
Mar	50.29129144	2.527792557	18.66781	46.24459546	50.29129144
Apr	40.08570964	2.441643285	16.40613	39.25676805	40.08570964
May	39.36596143	2.427872299	16.60302	39.50381853	39.36596143
Jun	32.62990221	2.64322572	13.50268	34.97681488	32.62990221
Jul	27.26834711	2.654817861	11.16819	29.05652356	27.26834711
Aug	24.78630737	2.522223253	10.02577	24.78148525	24.78630737
Sep	19.73516977	2.563155366	8.276911	20.79070882	19.73516977
Oct	18.32229072	2.737443073	7.042128	18.89187646	18.32229072
Nov	18.27232588	2.756702813	6.537391	17.66121147	18.27232588
Dec	16.85642677	2.73697306	6.104044	16.3724711	16.85642677
₿ 2018				392.3889419	395.4443443

+0.8%

Reasonability Test - Pass Criterium

- For a full year, the actual vs expected should vary no more than 3% for a reasonable sized mining operation
- The numbers can be cross checked against the total pool's own hash rate statistics, as its mining performance (i.e. "luck percentage," as "winning" a block is based purely on statistics) may vary from month to month but should be about the same as the network over a year

Reasonability Test - Alternative Methods

- What if hash rate statistics are not available or were not collected in a timely fashion? There are **two alternative methods**:
- **Miner data** as the hash rate for each miner is usually known based on past history or manufacturer specifications, the total hash rate can be estimated including a factor for miner uptime
 - \circ E.g. 0.011 PH/s per miner x 1000 miners x 95% uptime = 10.5 PH/s
- **Power data** monthly power bills can be used to estimate hash rate, as the miner efficiency is usually well-known (watts at the meter per amount of hash rate)
 - E.g. 935,000 kW-hr/744 hrs/120kW/PH/s = 10.5 PH/s

4) Asset Impairment Analysis

• Impairment Test: How can an auditor determine if tangible asset value should be impaired?



Impairment Test for Tangible Assets

- Mining hardware what has it produced and what are expectations going forward given current network economics?
- **Data center infrastructure** is there a reasonable expectation for covering asset values?

Impairment Test - Mining Hardware

• Key parameters

- Fiat converted installed miner purchase (some is purchased with crypto)
- Fiat converted mining revenue to date (daily mined coins x daily FX rate)
- BTC to fiat current rate assume flat going forward (no one knows the future price)
- BTCs per PH/s per month as per the last month with 3%/month decline for the new fiscal year this assumption is based on expected technology improvements
- $\circ~$ Operations cost over historical and forecast period
- Test: Do historical + forecasted returns exceed the equipment purchase?

Mining Hardware Example

1,000
\$550
0.014
1.35
\$0.065

	Avg BTC CAD	Avg Hash	New	Transaction	Miner BTCs	Miner CAD		Operations	Net ops	Miner	Accumulated
	(XE.com)	Rate (PH/s)	BTCs	Fees (BTC)	per PH/s	per PH/s	Miner Rev per 14.0 PH/s	Cost	generation	Cost	Cost
Dec 2018	\$4,946	38,236	54,688	699	1.42	\$7,022	\$98,302	\$65,286	\$33,016	\$550,000	\$516,984
Jan 2019	\$4,843	41,796	56,563	635	1.34	\$6,495	\$90,929	\$65,286	\$25,643		\$491,341
Feb 2019	\$4,839	43,797	51,563	749	1.17	\$5,664	\$79,302	\$58,968	\$20,334		\$471,007
Mar 2019	\$5,258	44,859	56,875	988	1.26	\$6,646	\$93,044	\$65,286	\$27,758		\$443,249
Apr 2019	\$6,940				1.23	\$8,510	\$119,134	\$63,180	\$55,954		\$387,295
May 2019	\$7,535				1.19	\$8,962	\$125,469	\$65,286	\$60,183		\$327,112
Jun 2019	\$7,535				1.15	\$8,693	\$121,705	\$63,180	\$58,525		\$268,587
Jul 2019	\$7,535				1.12	\$8,432	\$118,054	\$65,286	\$52,768		\$215,819
Aug 2019	\$7,535				1.09	\$8,179	\$114,512	\$65,286	\$49,226		\$166,593
Sep 2019	\$7,535				1.05	\$7,934	\$111,077	\$63,180	\$47,897		\$118,696
Oct 2019	\$7,535				1.02	\$7,696	\$107,745	\$63,180	\$44,565		\$74,131
Nov 2019	\$7,535				0.99	\$7,465	\$104,512	\$63,180	\$41,332		\$32,799
Dec 2019	\$7,535				0.96	\$7,241	\$101,377	\$63,180	\$38,197		-\$5,398

- Expected net mining proceeds > capital costs in 12 months No need to impair mining hardware assets
- 18-24 months is a reasonable payback period, as new gen miners can be CF+ for 3 years

Impairment Test for Data Center Assets

• Estimate Net Margin/MW for various hosting scenarios

Data	Fixed cost	Electricity	Total	Revenue	Net	Total	
Center kW	(kW-hr)	cost (kW-hr)	Cost	(kW-hr)	(kW-hr)	Yearly Net	Net/MW
10,000	\$0.0151	\$0.0600	\$0.0751	\$0.084	\$0.009	\$782,400	\$78,240
20,000	\$0.0075	\$0.0600	\$0.0675	\$0.084	\$0.016	\$2,884,800	\$144,240
40,000	\$0.0038	\$0.0600	\$0.0638	\$0.079	\$0.015	\$5,220,800	\$130,520
60,000	\$0.0025	\$0.0600	\$0.0625	\$0.076	\$0.013	\$7,089,600	\$118,160
						Average	\$117,790

- Compare vs capital cost per MW per year over average useful life (i.e. depreciation), which should be ~\$30,000/MW (assumes \$300K/MW capex with 10-year useful life)
- In this case, hosting net margin is 4x depreciation; assuming this profit stream would continue, no impairment

Contact Us to Learn More

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Consultation upon request



THANK YOU

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